PREPARING YOUR HOME FOR SALE

Carefully showcasing your home can add tens of thousands to your sale price.

First impressions have a real impact on buyers' perceptions, so it's important you take an objective look at your home. To really stand out, it must look as appealing and as well maintained as possible.

Follow these 5 tips and buyers will see your home's full value.

#1

CONSIDER RE-CONFIGURING ROOMS

If you are advertising a three bedroom home for sale then that is what people will be coming to see. Consider re-organising the rooms for the sale to show them to their best advantage. Hire or borrow some bedroom furniture, and put excess items in storage.

#2

TIDY UP THE GARDEN

Keep in mind that first impressions count. Dig out weeds, put mulch on the garden beds, keep paths and the driveway swept, prune and shape trees and shrubs, and make sure rubbish bins are clean and tucked away.

#3

GET RID OF THE CLUTTER

Crowded shelves and drawers can make rooms and storage space seem cluttered and smaller. Consider putting non-essential items in storage throughout the sale period.

#4

KEEP PETS OUT OF THE HOUSE

Not everyone loves your pet as much as you do. It is advisable to keep them out of the house, or ask friends or family if they will look after them during inspections.

Remember to air your house as well as store your pets bowls, toys and kitty litter trays prior to inspection.

#5

REMEMBER FIRST IMPRESSIONS COUNT

Set the scene for your prospective buyer. Draw attention to your home's best features by displaying fresh flowers and hanging decorative hand towels in the bathroom.

An open home is a great way to promote your home to prospective buyers. With the right preparation, an open home can be very successful. For more information, call your local First National Real Estate agent on **1800 032 332** to discuss what is best for you and your home.

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